

as the subject was then generally designated, were graduates in pharmacy who had supplemented their elementary college course in pharmacy by an equally elementary course in medicine. True, this gave them a broader view of the subject of drugs, but few, very few I fear, had ever supplemented this elementary knowledge by a more profound study of their subject. Work done after graduation from a year's undergraduate study in pharmacy, whether conducted in a medical college or elsewhere, is not necessarily graduate work though it may be post graduate in a sense. It is graduate work—to use a word rather than a lengthy explanation, not post graduate work—and all that is implied in the use of this term that should constitute the rock foundation of the teacher's armamentarium, be that teacher a teacher of pharmacognosy or of any other pharmaceutical subject.

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## PROCEEDINGS OF THE LOCAL BRANCHES

"All papers presented to the Association and Branches shall become the property of the Association with the understanding that they are not to be published in any other publication prior to their publication in those of the Association, except with the consent of the Council."—Part of Chapter VI, Article VI of the By-Laws.

Article IV of Chapter VII reads: "Each local branch having not less than 50 dues-paid members of the Association, holding not less than six meetings annually with an attendance of not less than 9 members at each meeting, and the proceedings of which shall have been submitted to the JOURNAL for publication, may elect one representative to the House of Delegates."

Reports of the meetings of the Local Branches shall be mailed to the Editor on the day following the meeting, if possible. Minutes should be typewritten, with wide spaces between the lines. Care should be taken to give proper names correctly, and manuscript should be signed by the reporter.

### BALTIMORE.

The second meeting of the season of Baltimore Branch of the AMERICAN PHARMACEUTICAL ASSOCIATION was held at the Hotel Emerson on December 10, 1926, President R. L. Swain in the chair.

Secretary H. C. Christensen, of the National Association of Boards of Pharmacy, was the speaker. He told of his early training and experiences as a pharmacist, and named as the first essential for success the love of one's business or profession. He outlined the duties of the Secretary of the National Association of Boards and told of the efforts being made to secure the necessary pharmaceutical legislation for the different States.

Secretary Christensen spoke concerning the reciprocal registration of pharmacists and stated that it was the aim of the National Association of Boards to have reciprocity based on the personal qualification of the applicants at the time of the examinations; in other words, if at the time one took the examination your home State had the same laws as the State

to which you desire to reciprocate, then registration would be made easy. He pointed out that this will necessitate the uniform standardization of the different State pharmacy laws concerning prerequisite educational requirements, graduation and practical experience.

The members of the Baltimore Branch expressed pleasure in having Secretary Christensen speak.

E. F. Kelly reported on the recent meeting of the National Drug Trade Conference in Washington.

H. H. Robinson brought greetings from the Baltimore Drug Exchange Bureau of the Baltimore Association of Commerce.

The music was furnished by Miss Martha Ann Bishop, contralto, assisted at the piano by Mrs. Katharine H. Lentz.

B. OLIVE COLE, *Secretary-Treasurer*.

### DETROIT.

The December meeting of the Detroit Branch of the AMERICAN PHARMACEUTICAL ASSOCIATION was held Friday evening, Decem-

ber 10th at the Wayne County Medical Building. Dinner was served at 6.30 P.M.

The meeting was called to order by President Rowe. The minutes of the previous meeting were read and approved.

A communication from Dean Stout of the Detroit College of Pharmacy was read. He expressed regret that a student party prevented the College from taking part in the "Student Night" program. Chairman Lakey, of the Program Committee, announced that Dr. Jacoby, City Psychiatrist, would speak on "Crime and the Criminal" at the January meeting to be held at the new home of the Wayne County Medical Society. Mr. Lakey asked for opinions on the advisability of having a speaker from the College of Medicine appear before the Branch at one of the future meetings. It being Student Night, Mr. Seltzer suggested that the students voice their opinions. J. H. Webster, Jr., of the University of Michigan and Mr. Poliat of the College of the City of Detroit agreed that the suggestion was a very good one and bound to bring about a closer relationship between the physician and the pharmacist.

Mr. Seltzer announced the illness of Secretary F. F. Ingram, Jr., and recommended that a suitable resolution be drawn up by a Committee wishing him speedy recovery, seconded by W. L. Scoville and carried.

A communication from the Wisconsin Pharmaceutical Association asking the members of the A. Ph. A. to cast their vote for Madison, Wis., where a free site for the A. Ph. A. Pharmacy Building has been offered.

President Rowe then greeted the students who furnished a most interesting program. The speakers were members of College of Pharmacy of the City of Detroit.

Mr. Feldman, graduate from the Connecticut Agricultural College, was the first speaker. He made a very interesting comparison of a College of Agriculture and a Pharmacy College. He was followed by Mr. Sullivan who gave a very complete paper on "The Cut Rate Evil" and its bearing upon Pharmacy.

Mr. Poliat read an excellent paper on "Why Be a Pharmacist?" This paper related to the many experiences of the average young man entering Pharmacy. He was followed by Mr. Lundquist who chose for his subject "The Attitude of Pharmacy Students in College," wherein he emphasized the desire of higher ideals in Pharmacy.

A general discussion followed in which Mr.

Webster spoke of the proposed Drug Store Ownership Bill and its tendency to raise the standards of Pharmacy. Mr. Lakey spoke of the rapid strides made by students of to-day in elevating Pharmacy. Mr. Webster said the spirit of youth was looked to for upholding and advancing the standards of Pharmacy. W. M. Chase commented upon the "cut rate" evil. Messrs. Webster and Seltzer emphasized these comments; Mr. Scoville said individualism makes success not cut prices, for success is individual and not collective; the secret of success requires a plan and courage to stick to it.

Mr. Seltzer congratulated the students for their excellent papers and their start in organization work. Mr. Williams suggested that representatives of the Branch appear before the students from time to time and encourage them in the work of the association.

Mr. Webster made a motion that the officers of the Branch decide upon a change of meeting night; Friday is not convenient for the students. Mr. Seltzer seconded the motion—carried.

President Rowe thanked the students for their fine coöperation and the excellent papers read before the Branch.

BERNARD A. BIALK, *Secretary*.

#### NEW YORK.

The New York Branch of the AMERICAN PHARMACEUTICAL ASSOCIATION at its meeting of December 15th, discussed Trade Practices. President Clyde L. Eddy presided and introduced the subject by a statement relative to the surprising growth of chain stores. He drew attention to a number of recent combinations, among them those of the United Cigar and Schulte interests, and the American Druggists' Syndicate. He thought it would be desirable to ask the Federal Trade Commission to pass upon the legality of certain trade practices that chain and department stores are said to employ.

Felix H. Levy, formerly Special Assistant to the United States Attorney-General was the chief speaker of the evening. He discussed the original aim of the Sherman Law to curb the trusts and how it had been perverted from its purpose. He stated that the principle which forbids the manufacturer or distributor from making agreements with purchasers of the former's products, whereby the latter agree to sell such products only at favored prices by the former, was established in the case of Dr. Miles Medical Co. vs. John

D. Park & Sons Co., wherein the Court said:

"The system of contracts between manufacturers and wholesalers and retail merchants by which the manufacturer attempts to control not merely the prices at which his agents may sell his products, but the prices for all sales by all dealers at wholesale or retail, whether purchasers or sub-purchasers, eliminating all competition and fixing the amount which consumer shall pay, amounts to restraint of trade and is invalid both at common law and so far as it affects interstate commerce under the Sherman Anti-Trust Act."

He also quoted Senator Beveridge in the following:

"For example, the ancient and mischievous Sherman Law and the absurd and noxious Clayton Law should be done away with. For twenty years I have spoken and written for the repeal of the Sherman Law, which never cured, but only aggravated, business evils and yet hampered and obstructed honest business. In pre-war days, representative business men of England, France and Germany told me that business in those countries could not function for a single year if handicapped as was and is American business by the Sherman Law."

Mr. Levy contended that notwithstanding the fact that a manufacturer has devoted a life time of work and has expended large sums of money in creating the advertising of his trade mark he cannot stop the sale at cut prices of his products. The injury done is through the fact that a sale of an article which does not bear a profit will not be pushed by the retailer.

Discussion of the subject was participated in by Messrs. Eddy, Diamond, Schreiber, Feinberg and others.

#### UNIVERSITY OF NORTH CAROLINA.

Last year members of the University of North Carolina Branch of the A. Ph. A. were hosts to the students joining the organization this year at a delightful smoker on the evening of November sixteenth. In addition to the "cats and smokes," interesting talks were made by both old and new members. The following officers are in charge of the Branch for the session 1926-27: J. R. Curtis, McBee, S. C., *President*; D. P. Chamblee, Wakefield, and M. S. Burt, Holly Springs, *Vice-Presidents*; C. H. Oakley, Roxboro, *Secretary* and *Treasurer*.

#### PHILADELPHIA.

The December meeting of the Philadelphia Branch of the AMERICAN PHARMACEUTICAL ASSOCIATION was held Tuesday evening, December 14th, at the P. A. R. D. building, 2017 Spring Garden St., President Cliffe presiding.

The minutes of the November meeting were read by the Secretary and approved. The name of Mr. George W. Perkins, Philadelphia, was presented for membership and he was accepted pending his acceptance by the parent organization.

An announcement was made that President Bradley of the AMERICAN PHARMACEUTICAL ASSOCIATION would be the guest of the Branch at its next meeting, on Tuesday evening, January 11th, and every effort will be made to have a good representation of the members and friends at this meeting to greet Dr. Bradley. President Bradley will visit the New York Branch on Monday night, Philadelphia, Tuesday, and will be the guest of the Baltimore Branch on Wednesday. A motion was made that the Philadelphia Branch would meet one-third of the expenses of Dr. Bradley's round trip visit and that the Treasurer meet this bill upon presentation.

The result of the straw vote recently taken of the Pennsylvania members of the A. Ph. A. on the location of the Headquarters Building was announced, the result being about equally divided between Washington, D. C., and Philadelphia. The location of the Headquarters Building was thoroughly discussed and a committee composed of Ambrose Hunsberger, Chairman, Charles H. LaWall, Charles T. Pickett and William L. Cliffe, was appointed to see the City Council relative to obtaining city aid and a site for the Headquarters Building, preferably on the Parkway. Providing some aid could be obtained the committee was given authority to draw up a suitable letter containing a statement of the special advantages offered by Philadelphia for the Headquarters Building and present it to Secretary Kelly by the first of the year.

The main program of the evening was a splendid sales demonstration by Mr. Raymond Hendrickson on "How to Increase Your Christmas Sales." Mr. Hendrickson is one of those live wires and high-powered salesmen, full of enthusiasm and valuable ideas for the retail pharmacist along lines of merchandising. Mr. Hendrickson went to considerable trouble to prepare for his demonstration and every

retail pharmacist in the city should have been present, for the half-hour which he took would be worth many dollars at this season of the year. The principle upon which Mr. Hendrickson worked was the fact that it was not necessary to buy special Christmas stock, but that Christmas packages could readily be prepared from regular merchandise. His suggestions along this line were to buy a few yards of red and green silk ribbons of various sizes and by tying a ribbon around a box of cigars, for instance, and by placing a little bow at the top, a very neat Christmas package could be produced. Carrying out this idea with various appropriate articles resulted in giving the appearance of real Christmas and with a little holly and special Christmas decorations about the store a very striking effect could be made. Those present were very enthusiastic over the results of Mr. Hendrickson's demonstration and considerable discussion followed.

The regular Branch dinner preceded the meeting as usual. The meeting was adjourned about eleven o'clock.

ADLEY B. NICHOLS, *Secretary*.

#### PITTSBURGH.

The November meeting of the Pittsburgh Branch of the AMERICAN PHARMACEUTICAL ASSOCIATION was held at the Pittsburgh College of Pharmacy, on the evening of the 16th. In the absence of President Griggs, Vice-President Frank S. McGinnis presided.

Under regular business the report of the Committee on Nomination for officers to serve the Branch for the ensuing year was presented.

The address of the evening was presented by Dr. L. K. Darbaker, professor of Pharmacognosy and Bacteriology at the Pittsburgh College of Pharmacy, on "Toxins and Antitoxins." Dr. Darbaker outlined in detail the method by which these products are made and standardized in a modernly equipped laboratory. His talk was illustrated by lantern slides.

A short discussion of the manufacture of bacterial vaccines followed, led by Dr. Darbaker.

LOUIS SAALBACH, *Secretary*.

#### UNIVERSITY OF WASHINGTON.

The first regular meeting of the Branch was held October 28th, at Bagley Hall; fifty-five were present. President Rising presided. After a brief business session the chair introduced Dr. Hanley, City Health Commissioner, who in a very interesting manner discussed the position

of the pharmacist as an intermediate between the Health Department and the Public. The functions of the Health Department were presented in three parts, *viz.*: Administrative, Enforcement and Educational. The latter division being of the most interest to the pharmacist. Emphasis was placed upon the fact that the community pharmacist could be of service to the public in the control of contagious diseases, by reporting any rumors of such a disease and by encouraging his customers to report the same to him. At the same time the pharmacist can become a center for the distribution of information in combating with and controlling contagious diseases. Many possible questions, that might be asked of the druggist, were brought up and fully discussed. All present were surprised at the scope of activity and control of the health department of this city.

#### DECEMBER MEETING.

The December meeting was held Thursday, the second, at Bagley Hall. The speaker was Dr. H. C. West, in charge of the bacteriology laboratory, City Health Department. Dr. West's talk was a continuation of that of Dr. Hanley, City Health Commissioner, who addressed the Branch last month. Dr. West outlined the work and scope of the bacteriology department and the function of the pharmacist in collecting and incubating cultures. He then took up the subject of biologicals as to their storage and stability.

Thirty-five were in attendance, President Rising presided.

H. A. LANGENHAN, *Secretary*.

#### HOUSE BILL NO. 15601.

Final arguments for the approval of his bill to create a corporation for the handling of medicinal liquor (House bill No. 15601) were presented to the House Committee on Ways and Means on January 18th, by Lincoln C. Andrews, Assistant Secretary of the Treasury.

The Andrews' plan, which is sponsored by Representative Green (Rep.), of Council Bluffs, Iowa, chairman of the Ways and Means Committee, contemplates the creation of a quasi-Federal corporation, empowered to take over the existing stocks of medicinal liquors and engage in the manufacture of replenishments as they are needed.

There is quite general opposition to the measure from the drug trade, because the method of distribution would increase the cost

of whisky and make the price prohibitive to many who require it in case of sickness; the difficulty of obtaining supplies by the trade would become greater—as the wholesaler is eliminated as a distributor, according to those who have given careful study to the measure.

The National Wholesale Druggists' Association desire that Section 14 be amended in order that "its provisions may be made clear to the courts and possibly to the executive departments." The National Association of Retail Druggists presents, among other arguments against the measure, the following:

"Because a government-created monopoly

of the manufacture and distribution of medicinal spirits, or any other medicine for which a standard is fixed in the 'United States Pharmacopœia,' is wrong in principle, unwise as a public policy and a dangerous precedent under a democratic form of government, if not unconstitutional."

Prof. Julius A. Koch represented the AMERICAN PHARMACEUTICAL ASSOCIATION at the meeting of the American Association for the Advancement of Science, in Philadelphia. The former organization is affiliated with the latter; Prof. A. A. Noyes is now the President.

## ASSOCIATION BUSINESS

### AD INTERIM BUSINESS OF THE COUNCIL OF THE AMERICAN PHARMACEUTICAL ASSOCIATION, 1926-1927.

Office of the Secretary, 10 West Chase St., Baltimore, Md.

#### LETTER NO. 5.

December 23, 1926.

To the Members of the Council:

57. *Vote on the Location of the Headquarters Building.* Motion No. 10 (See Council Letter No. 4, p. 1148) has received fourteen affirmative and two negative votes, the latter from Messrs. George Judisch and A. G. Hulett. No objection to the taking of the vote was expressed and the motion is, therefore, declared carried. The instruction as given in this motion will be carried out in arranging for and sending the ballots for the vote on location. From certain questions asked by members of the Council, it seems advisable to call attention to Article III of Chapter IX of the By-Laws of the ASSOCIATION as given in Volume 13 of the YEAR BOOK. The Secretary understands that, although the dues are payable in advance, a member is in good standing until July first of any year whether the dues for that year are paid or not. In this case, a member who has paid the dues for the year 1926, is in good standing until July 1, 1927, and is entitled to vote whether the dues for 1927 have been paid or not. Those who have paid the dues for 1927 are, of course, entitled to vote.

58. *Budget Appropriation for the Headquarters Building Campaign.* Motion No. 11 (See Council Letter No. 4, p. 1149) has been carried, and this budget item is increased to \$10,000.

59. *Expenses of the Committee on Biological Products.* Motion No. 12 (See Council Letter No. 4, p. 1149) has been carried and an item of \$50.00 has been added to the budget for the expenses of this committee.

60. *Selection of Auditors.* Motion No. 13 (See Council Letter No. 4, page 1149) has been carried and W. A. Johnson & Co. have been so notified. The annual reports of the Treasurer, Secretary and Editor of the JOURNAL will be placed at the disposal of the auditors prior to January 10, 1927, in accordance with Article IX of Chapter IV of the By-Laws.

61. *Motion No. 14* (See Council Letter No. 4, page 1149) and *Motion No. 15* (See Council Letter No. 4, p. 1150) have been carried. Applicants for membership numbered 32 to 53 inclusive and applicants for membership numbered H-147 to H-164 inclusive are, therefore, declared elected.

62. *Budget for 1927.* The Committee on Finance, through its Chairman, presents to the Council the following list of appropriations to cover the various expenditures of the ensuing fiscal year, in accordance with Article II of Chapter II of the By-Laws of the Council. An item for the Recipe Book is included among the Open Accounts, along with the National Formulary, in order that when the report of the Committee on Publications on the cost of this publication is received (See Council Letter No. 1, p. 938, item No. 27) its publication can be proceeded with if the Council so decides.